



VALENTINA BERRUTI, MSc

MANAGER, SITE AGREEMENT UNIT - BUSINESS DEVELOPMENT COORDINATOR

Valentina Berruti has more than 15 years' experience in preparing ethics committee and regulatory authority submissions for both drug and device clinical studies, in managing contract negotiations with clinical sites, in addition to supporting clinical monitors (CRAs) and project managers in clinical study management. More recently, she has taken on the role of coordinating the Business Development Unit, defining new company strategies and making contact with potential clients.

Ms Berruti graduated in Psychology from Rome University, with a thesis on the difficulty in communications between clinical investigators with different therapeutic cultures, followed by a masters degree in Human Resource Management. After leaving University, she worked first at Pfizer where she was responsible for collecting and reviewing regulatory documents obtained from clinical trial sites to ensure compliance with local, European and FDA regulations. After moving to work with a small CRO in the Regulatory Approval Department, she then moved to Covance, where she worked for nearly 4 years, performing feasibility studies, regulatory reviews of study documents, ethics committee and regulatory authority submissions, budget negotiations, and site activation and maintenance. Her experience spans several therapeutic areas among which are cardiology, oncology, psychiatry and hematology.

At Donawa Lifescience Consulting, Ms Berruti helps clients with clinical sites contract negotiations, in addition to coordinating the Business Development Unit of the company.